

salona 38



Price list

SALONA YACHTS
Matoševa 8 • 21210 Solin
Croatia
Tel.: +385 (0) 21 206 855
Fax.: +385 (0) 21 213 020
info@adboats.hr
www.salonayachts.com



Description		Price
SALONA 38		129.500,00 €
INTERIOR		
38S100	Interior wood in mahogany	standard
38O103	Interior wood in teak (other options of wood possible on request)	4.200,00 €
38O104	Furniture in light material	8.300,00 €
LAYOUT VERSIONS		
38S100	Interior Layout A: 2 cabins, 1 Head	standard
38O101	Interior Layout B: 2 cabins, 2 head	4.200,00 €
38O102	Interior Layout C: 3 cabins, 1 head (fwd)	3.400,00 €
UPHOLSTERY		
38S150	Version Sand (white, beige, grey, blue color)	standard
38O151	Version Verona	200,00 €
38O152	Version Peru	350,00 €
38O153	Version Artificial Leather	200,00 €
PACKAGES		
38A001	Launching & Commissioning, includes: <i>(Rigging, Crane, Transportation from Shipyard to Marina)</i>	4.500,00 €
38P002	READY TO SAIL including ELECTRONIC PACKAGE	14.616,00 €
	<i>full price</i>	<i>20.880,00 €</i>
38A706	Mainsail, Dacron	
38A707	Genoa, Dacron, 140%, UV protection	
38A710	Lazy bag and lazy jack	
AE202	3 polyester Mooring Ropes 12 m x 16 mm (Geolon rope)	
AE204.6	6 white air filled Fenders with Lanyards	
38A303	Antifouling (2 layers of primer, 2 layers of antifouling)	
38A703	Genoa Thru deck Furler with deck equipment	
AE502	Shower (hot&cold water) in cockpit (stern)	
38A511	230V AC electric power&distribution system with Battery charger&water heater	
AE600	NX2 Salona Pack (NX2 server, nwind transducer, HPC compass, analog wind instrument, 2xMulti control instrument, log/temp transducer and depth transducer TH43)	
AE609	NX2 Autopilot System (NX2 Autopilot instrument, Integrated Linear Drive HP-40, Rudder Angle Transmitter Rotary, Servo Unit A-1510)	
AE413	VHF Antenna	
AE622	VHF station Nexus NX2000	
AE414	GPS Plotter Garmin 720	
38P003	COMFORT PACKAGE	8.708,00 €
	<i>full price</i>	<i>12.440,00 €</i>
38A507	Heating system Webasto Airtop 3900W	
38A505	Teak massive in cockpit	
38A200	Anchor Windlass 1000W-12V with anchor	
38A508	Sprayhood (with stainless steel tubes)	
AE208	Spring mooring Cleats (stainless steel), 2 pcs	
38A701	Harken mast sliding system with Torlon balls	
38P004	PERFORMANCE PACKAGE	20.923,00 €
	<i>full price</i>	<i>29.890,00 €</i>
38O206	Dyneema sheets and ropes with tylaska shackles&fid	
38O700	Performance mast with rod&tip cups, dyneema halyards	
38O205	Performance deck hardware (Navtec backstay adjuster, carbon spi pole, w/backstay cascade purchase optional)	
38O201	Performance keel, lead (2,28 m draft)	
38O301	Vacuum Infused Epoxy based Vinyl ester resin Hull&Deck	
38O305	"Shakewell" seacocks	

During Boat Show, ask local dealer for special Boat Show offers. (Advance payment must be within three weeks after Boat Show)

INTERIOR (extra options)		
38A507	Heating system Webasto Airtop 3900W	3.900,00 €
38A502	Additional fridge 50l	900,00 €
38O501	Led lights for interior	670,00 €
38A511	230V AC electric power&distribution system with Battery charger&water heater	2.430,00 €

	Description	Price
HULL		
38O302	Blue Hull - gel coat (Salona Registered color)	2.800,00 €
38O303	Red Hull - gel coat (RAL 3020)	2.800,00 €
38O304	Gray Hull - gel coat (RAL 7001)	2.800,00 €
38O301	Vacuum Infused Epoxy based Vinyl ester resin Hull&Deck	6.950,00 €
38A301	Colored Hull - AWL Grip paint (AWL Grip's color list)	5.200,00 €
38A302	Antifouling offshore Teflon racing	3.490,00 €
38A303	Antifouling (2 layers of primer, 2 layers of antifouling)	1.750,00 €
38O200	Keel, lead (2,00 m draft)	6.290,00 €
38O201	Performance keel, lead (2,28 m draft)	6.540,00 €
38O202	Racing keel, optimised by Jason Ker (2,25 m draft)	11.940,00 €
38A504	3 blade Folding Propeller (flex-o-fold)	760,00 €

DECK EQUIPMENT		
38O504	Closed Transom Bench with door	1.500,00 €
38O505	Turnable transom bench - Passarella	2.490,00 €
38A505	Teak massive in cockpit	3.100,00 €
38A506	Teak massive on deck	6.200,00 €
38A508	Sprayhood (with stainless steel tubes, color navy blue, beige, black, dark red)	1.420,00 €
38A512	Helmsman Bimini (with stainless steel tubes, color navy blue, beige, black, dark red)	1.600,00 €
38A509	Cockpit cushions	340,00 €
38A510	Sun Cover	550,00 €
38A513	Cover for steering wheel & GRP navigation instruments panel	220,00 €
38A200	Anchor Windlass 1000W-12V, includes: (stainless steel bow fitting, anchor (galvanized) 10 kg "Delta" type, anchor chain (galvanized) 50m x 8mm)	2.480,00 €
38A201	Anchor with anchor fitting on bow with 50m of chain	620,00 €
38O205	Performance deck hardware (carbon spi pole, w/backstay cascade purchase, upgraded blocks & winches)	6.900,00 €
38A514	Big bimini with coach roof mainsheet option (with stainless steel tubes, color navy blue, beige, black, dark red)	3.190,00 €
38O204	Single Steering Wheel system with Steering Wheel 55"(140 cm) and teak in cockpit	7.400,00 €
38O207	Carbon Pedestal for steering wheel	1.990,00 €

MAST & RIGGING		
38O700	Performance mast with rod&tip cups, dyneema halyards	5.800,00 €
38O702	Performance mast with rod&tip cups, dyneema halyards, wide chainplates, IRC optimised	8.450,00 €
38O703	Carbon performance mast with rod&tip cups, dyneema halyards, white color	41.900,00 €
38A701	Harken mast sliding system with Torlon balls	1.910,00 €
38A702	Rutgerson Sliders for mainsail	890,00 €
38A703	Genoa Thru deck Furler with deck equipment	1.900,00 €
38O704	Navtec hydraulic Backstay Adjuster	1.650,00 €
38A202	Spinnaker equipment (Al spi pole with track, sheets, up down, high quality blocks)	2.050,00 €
38A203	Gennaker equipment (Al bowsprit with track, sheets, up&down, high quality blocks)	1.200,00 €
38A204	Spinnaker Pole Stowage (vertical) on Mast	460,00 €
38O206	Dyneema sheets and ropes with tylaska shackles&fid	1.600,00 €
38O701	Harken Carbo Foil	950,00 €

misc		
38A704	Gennaker	1.800,00 €
38A705	Spinnaker	1.950,00 €
38A706	Mainsail, Dacron	3.350,00 €
38A707	Genoa, Dacron, 140%, UV protection	2.100,00 €
38A708	Upgrade Pentex sandwich Sails	1.990,00 €
38A709	Upgrade Spectra Sails	3.590,00 €
38A710	Lazy bag and lazy jack	530,00 €
38O305	"Shakewell" seacocks	1.100,00 €

PRICE EX-WORK FACTORY SPLIT IN EURO EXCLUDING VAT.

The prices are subject to change without prior notice. This price list automatically cancels all previously distributed. Please check detailed specification and price with local dealer.

	Description	Price
HULL		
AE500	Retractable bow thruster	6.900,00 €
DECK		
AE201	Harken electric winch upgrade with additional 170Ah battery (per pcs)	3.250,00 €
AE503	Cockpit Light at boom end	340,00 €
AE202	3 polyester Mooring Ropes 12 m x 16 mm (Geolon rope)	90,00 €
AE203	3 polyester Mooring Ropes 12 m x 20 mm (Geolon rope)	110,00 €
AE204	white air filled Fender with Lanyards (per pcs)	25,00 €
AE205	Folding Cleats (per pcs)	320,00 €
AE501	Teak cockpit Table, removable	1.490,00 €
AE502	Shower (hot&cold water) in cockpit (stern)	295,00 €
AE208	Spring mooring Cleats (stainless steel), 2 pcs (suitable for S35 i S38)	230,00 €
AE209	Spring mooring Cleats (stainless steel), 2 pcs (suitable for S41 i S44)	322,00 €
AE206	Steering Wheel 55" (140 cm) Carbon (Suitable for S35, S38)	1.400,00 €
AE207	Double Steering Wheel Carbon 2x32" (Suitable for Salona 38, 41, 44)	3.490,00 €
AE200	Carbon Rigid Bowsprit with anchor fitting (gennaker equipment included)	3.590,00 €
AE211	Keel Outlining	900,00 €
INTERIOR		
AE504	Sea water Foot Pump (in Pantry)	520,00 €
OE501	Electric toilet	1.100,00 €
AE505	TV with DVD player 19"	990,00 €
AE506	Additional fresh water tank 90l (not for S35)	460,00 €
AE507	Additional service battery 170Ah	590,00 €
AE508	Inverter 400W	690,00 €
MAST		
AE700	Mast Jack	3.250,00 €
ELECTRONICS		
ELECTRONIC NEXUS		
AE601	NX Value pack (two sea data instruments, one NX wind instrument with WSI Box and wired windtransducer, log/temp transducer and depth transducer TH52)	1.390,00 €
AE600	NX2 Salona Pack (NX2 server, nwind transducer, HPC compass, analog wind instrument, 2x Multi control instrument, log/temp transducer and depth transducer TH43)	2.340,00 €
AE602	Nexus NX2 Multi Control instrument	570,00 €
AE603	NX2 Remote Control instrument (with Autopilot control), bracket	490,00 €
AE604	NX2 Multi XL instrument	690,00 €
AE605	NX2 Digital Compass instrument	570,00 €
AE606	NX2 GPS Navigator instrument	570,00 €
AE607	NX2 Analog Steer Pilot instrument	450,00 €
AE608	NX2 Analog Rudder Angle instrument	450,00 €
AE609	NX2 Autopilot System (NX2 Autopilot instrument, Integrated Linear Drive HP-40, Rudder Angle Transmitter Rotary, Servo Unit A-1510)	3.010,00 €
ELECTRONIC NEXUS NXR		
AE610	NXR Multi Control instrument, inverted LCD or Standard LCD	755,00 €
AE611	NXR XL 20 Instrument	1.050,00 €
AE612	NXR XL30 Instrument	1.350,00 €
AE613	NXR Analog AWA Wind	490,00 €
AE614	NXR Analog TWA Wind	490,00 €
AE615	NXR Analog Steer Pilot	490,00 €
AE616	NXR Analog Speed Trim	490,00 €
AE617	NXR Network Cable 90° 15m	49,00 €
AE618	NXR Network Cable 180° 15m	55,00 €
AE619	NXR Solid state log transducer with connection box	1.050,00 €
AE620	PC connection kit with USB connection	90,00 €
AE621	VHF NX2500 + Navtex antenna NX2600	390,00 €
AE622	VHF NX2000 Grey/Black Fixed mount with DSC	290,00 €
AE623	Single Carbon Fibre mast bracket for one NX2, Nexus or Multi XL or XL20 (black)	290,00 €
AE624	Double Carbon fibre mast bracket for two NX2, Nexus or Multi XL or XL20 (black)	450,00 €
AE625	Tripple Carbon fibre mast bracket for three NX2, Nexus or Multi XL or XL20 (black)	550,00 €
AE626	Quadruple Carbon Fibre mast bracket for four NX2, Nexus or Multi XL or XL20 (black)	680,00 €
ELECTRONIC RAYMARINE		
AE400	Raymarine package (2xmultifunction display i70, transducers (wind, speed/depth), GPS plotter e7, SPX10 autopilot system with control display, Ray 49E VHF station)	7.897,00 €
AE401	Multifunction display i70	850,00 €
AE402	transducers (wind, speed /depth) suitable for i70	1.410,00 €
AE403	Wind instrument system Raymarine ST60 (A22012)	1.015,00 €
AE404	Tridata (Speed/Depth/Log) instrument system Raymarine ST 60	970,00 €
AE405	Raymarine GPS Plotter E90	3.700,00 €
AE409	Autopilot Raymarine SPX10 (P70 display included)	3.900,00 €
AE408	Ray 49E VHF station	390,00 €
AE407	Raymarine GPS Plotter e7	1.890,00 €
AE406	Raymarine GPS Plotter C90	2.890,00 €
AE410	Autopilot Raymarine with SmartPilot X-30 (P70 included) (suitable for Salona 44)	4.900,00 €
AE411	Raymarine Radar Radome Antenna 4kW 18"	2.100,00 €
AE412	Ray240E VHF station with foghorn	910,00 €
AE003	ELECTRONIC RACING TACKTICK - possible on request	
misc		
AE210	Pedestal for instruments on consoles	1.980,00 €
AE413	VHF Antenna Glomex	145,00 €
AE509	Audio package 1: CD/Radio Marine + 2 Speakers in Saloon 2	760,00 €
AE510	2 Waterproof Speakers in cockpit	260,00 €
AE511	Inflatible boat Salona230 with soft bottom	850,00 €
AE512	Inflatible boat Salona260 with hard bottom	1.100,00 €
AE414	GPS Plotter Garmin 720	1.590,00 €

CONSTRUCTION**Hull& Deck****Hand laminated GRP**

White (isophthalic) gelcoat with black decorative bands

First layers: laminated with isophthalic polyester resin, optimal strength/weight ratio - achieved by using unidirectional, biaxial and triaxial glass fibers

Sandwich construction above water line; core material is PVC (closed cells)

Reinforcements in stainless steel bonded to the hull with structural glue transferring loads from mast and keel.

Hand laminated longitudinals with additional carbon reinforcements.

Stress areas (where winches and major deck fittings are fixed) reinforced by replacing PVC core with plywood or aluminum

Deck to Hull joining

Hull and deck are bonded with Methyl-Methacrylate structural glue

The (teak) toe rail is bolted through deck and hull flange

DECK EQUIPMENT

Stainless steel chain plates

Self-draining anchor/chain locker

8 stainless steel stanchion bases

Carbon composite sliding Companionway hatch, with garage for optional Sprayhood

Cockpit

8 mm teak ribs/massive on cockpit seats, side trims

Two stowage lockers (cover is integrated in cockpit bench)

Storage locker in mid aft cockpit

Outboard drained compartment for two gas bottles

Rudder stock head (for installing the emergency tiller)

Single lever engine control

Recessed engine controls panel

Mast

Performance silver anodized aluminum keel stepped mast

Double swept back (approx. 20°) spreaders in aluminum

The mast step bolted to the bottom reinforcement/stainless steel grid

Boom

Silver anodized aluminum boom

Two (internal) reef lines for single line reefing system; one clew outhaul device

Vang with an outer purchase block system

Standing rigging

Discontinuous stainless steel rigging in 1x19 wire (with stainless steel turnbuckles)

Running rigging

All halyards, reef lines, tensioners and control lines are led to the cockpit (winches)

The standard mast includes:

- 1 x main halyard

- 1 x genoa halyard

- 1 x boom topping lift

Sheets & ropes:

- 1 x main sheet

- 2 x main sheet traveler car control

- 2 x genoa sheet

- 2 x genoa sheet car control

- 1 x genoa furling line

- 1 x vang

- 2 x reefing line

- 1 x outhaul

Track system

Harken main sheet track (1 x 1,8 m) 6:1 mainsheet car system with ball bearings

Harken genoa sheet tracks (2 x 3m), 5:1 genoa car system with ball bearings

Blocks (by Harken)

German Mainsheet system

- 5 x Single Becket 57 mm ESP

Halyards

- 6 x Single Becket 57 mm ESP

Vang

- 2 x Single Becket 57 mm ESP

Deck organizers (by Harken)

- 4 x ESP/3-sheave

Stoppers (Clutches)

- 2 x Spinlock 12x4 - for halyards, reef lines, vang and furling headstay line - placed on cabin roof

Winches

4 Harken halyard&secondary 2-speed winches, radial 40

2 Harken primaries/genoa 2-speed winches, radial 46

3 winch handles with PVC handle holders

SHIP EQUIPMENT**Steering system**

2 steering wheels 32"

Emergency tiller in stainless steel

Keel

Standard keel (2,00 m draft), iron cast

Navigation/Communication Equipment**Magnetic compass**

Navigation lights (bow port, bow stbd, stern), running light, anchor light, deck light

Anchoring & Mooring Equipment

4 x mooring stainless steel Cleat

EQUIPMENT FOR CREW/PASSENGERS

4 openable low profile Portlights on the sides; one openable Portlight in the cockpit

Three flush deck Hatches

Ventilator, integrated in - on Saloon top placed - deck Hatch

Stainless steel Stanchions & Lifelines

Stainless steel Handrails on the Companionway

Stainless steel on the Cabin roof

Removable stainless steel Bathing Ladder

2 fire Extinguishers

INTERIOR: Furniture, Inventory

Standard interior layout (A): Owner's cabin, Aft cabin and 1 Head unit

Interior Joinery: marine grade water proof core, faced with selected SAPELI Mahogany

All main Bulkheads are bonded to Hull (Sides) by using glass fiber and polyester resin

Top-sides and visible Hull sides are covered by Mahogany planking ribs or foam backed sky

Invisible Hull sides, Bottom, Bilge etc. are topcoated

Solid Mahogany is used for door frames, handrails etc.

All Mahogany is varnished with varnish in satin finish

All side windows (Portlights) are fitted with curtains

Cushions

Cushions are made in high quality foam with a beige upholstery

OWNER'S (FORWARD) CABIN

Large double Berth towards fwd

Mattress in 2 parts

Access to stowage Lockers under Berth

Shelves above bed along Hull port & stbd side

2 Double Wardrobes (port & stbd side) with Shelves and Hangers

AFT CABIN (PORT)

Double Berth with Shelve above bed along Hull side

Mattress in 2 parts

Large hanging Locker with double door and Shelve above

Fresh Water tank under Berth

AFT HEAD UNIT

GRP Wash Basin
 Shower area with Curtain
 Hot&cold fresh water mixing tap
 Shower directly drained by electric pump
 Water-flushed manual pump marine Toilet
 Front opening double Locker (with Mirrored doors) placed above wash basin/toilet
 Wet Locker for drying of wet sailing cloth, also with space for placing of Waste holding tank
 Waste holding tank (app. 42 l) fitted with tank level Watch

SALOON

Large sofas on each Hull side
 Foldable and removable saloon Table
 Backrests and seats in foam with pilot berths
 Stowage lockers with doors and a bookshelf above each sofa
 Handrails mounted on top-sides
 Stowage compartments under seats

GALLEY

L-shaped Galley
 Stainless steel rectangular sinks
 Mixing tap for pressurized hot&cold fresh water
 Gas stove (on gimbals) with an oven and two burners
 Storage lockers - with shelves and doors - above work top along Hull side
 Storage - with shelve and door - under sinks
 app. 80 L GRP refrigerator, 12V

COMPANIONWAY

Gas springed openable stairs as Engine Compartment cover

ENGINE COMPARTMENT

Sound insulated with high density foam material
 Easy accessible through opening the Companionway stairs and/or removing the side (provided in aft Cabin/aft Head unit)
 Provided with Automatic Fire Extinguisher

Sanitary systems; discharge systems

Hot&cold pressurized fresh water system
 Ventilated Fresh water tank for a total capacity of app. 180 l with inspection hole/cover
 Tank level gauge (placed on electric switchboard)
 Fresh water deck inlet on transom stern, port side
 Mixing fresh water taps are fitted in Head unit and in the Galley
 Shower with hot&cold fresh water can be fitted in Cockpit (stern) - see additions
 Hot water tank (35 l) heated by engine cooling (fresh) water or - see additions - by integrated heater run with 230V shore power
 Shower basin is drained direct into the sea by electric shower pump
 Electric shower pump is operated by manual switch positioned in Shower Compartment

MACHINERY MAIN COMPONENTS

Yanmar YM30CE SD20 (sail drive)
 Two blade folding propeller
 Alternator 60A/12V
 Cooling sea water filter
 Engine control panel incorporates an rpm meter, acoustic alarms and an hour counter as a standard
 Engine control panel is placed in a recess and protected with a plexi glass cover
 Gear/gas lever control is placed in Cockpit nearby helmsman

SYSTEMS FOR MACHINERY MAIN COMPONENTS

1 Fuel oil tank for a total capacity of app. 110 l
 Tank inspection hole/cover
 Tank level gauge (placed on electric switchboard)
 Fuel oil deck inlet on transom stern, stbd side
 Fuel oil Filter with water Separator
 Automatic Fire Extinguisher in Engine compartment

SHIP SYSTEMS**Bilge systems**

Electric bilge pump for central bilge, operated by automatic and/or manual switch
 Electric bilge pump for aft bilge, operated by automatic and/or manual switch
 Hand operated bilge pump is positioned in the Cockpit

Electrical systems**12 V DC SYSTEM**

Main Switchboard includes LED indicators and termomagnetic switches
 12 V sockets
 1 x 12V 100 Ah engine start Battery
 1 x 12V 170 Ah service Battery
 Battery Switch for each battery
 Safety battery protector Anode
 Emergency start crossover system